

-----Original Message-----

From: abramoffj [mailto:abramoffj] [redacted]
Sent: Saturday, January 04, 2003 11:09 PM
To: Mike Scanlon
Subject: RE: California
Shit. Now what?

-----Original Message-----

From: Mike Scanlon [mailto:mike [redacted]]
Sent: Friday, January 03, 2003 4:46 PM
To: abramoff [redacted]
Subject: RE: California

Candice is 100% behind it.

-----Original Message-----

From: abramoffj [mailto:abramoffj [redacted]]
Sent: Friday, January 03, 2003 3:59 PM
To: Mike Scanlon
Subject: RE: California

This lawsuit may be our savior. You should spin this one hard asap. first see if we can find out if the suit is a Richard thing or a Moraino/Candace thing. That's important to know.

-----Original Message-----

From: Mike Scanlon [mailto:mike [redacted]]
Sent: Friday, January 03, 2003 12:03 PM
To: abramoffj [redacted]
Subject: RE: California

Hey here is where we stand as of now - both good and bad:

Bad:

The campaign finance issue is pissing off people big time in Sacramento. Essentially the tribe is refusing to release their contribution data (to whom they gave and how much). This issue is now in court. The AC says they are sovereign, and therefore do not have to disclose.

If the tribe wins - guess what - Every penny they contributed will have to be returned - as under California law candidates can not take contributions from foreign countries.

We are running into his everywhere we turn. The funny thing is - the only thing the pols really care about is giving the money back - not so much the issue itself. At some point we may have to recommend dropping the suit if they want to be successful.

Good:

There WILL be an expansion of gaming - and the tribe will get more slots as long as we play our cards right. Current estimations have the expansion going from 60k machine currently statewide to 113k - a doubling. We just need to position ourselves to gobble up as much as those as we can

On stand alone - I think we will get them a compact that is different than others - but the contributions will be the

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same as some others as well as the number of slots. So another words - I think another tribe will get a many additional positions as our guys - but we will get our share.

I think if we get them a separate compact and an additional 2000 slots we did a great job considering what's going on with the campaign finance issues. Ill keep you up to speed.

—Original Message—

From: abramoffj [mailto:abramoffj@yellow.com]
Sent: Friday, January 03, 2003 10:14 AM
To: Mike Scanlon
Subject: RE: California

The key is managing them to think they got a victory and the money was worth it. please implement the plan we discussed, giving them other advantages from your efforts, such as marketing.

—Original Message—

From: Mike Scanlon [mailto:mike@yellow.com]
Sent: Friday, January 03, 2003 10:03 AM
To: abramoffj [mailto:abramoffj@yellow.com]
Subject: RE: California

I am briefing them this week or next. The bottom line is I am pretty dmn sure we are going to get them more slots, another provision in their compact separate from others - but as its stand right now not a completely different compact. I will work with them on setting pritolites.

—Original Message—

From: abramoffj [mailto:abramoffj@yellow.com]
Sent: Thursday, January 02, 2003 12:18 PM
To: Mike Scanlon
Subject: FW: California

So we need to get them to prioritize and fast, and we have to make them think that this is all happening because of the money they spent with us. can we do it?

—Original Message—

From: Chris Cathcart [mailto:chris@yellow.com]
Sent: Thursday, January 02, 2003 11:58 AM
To: abramoffj [mailto:abramoffj@yellow.com]
Subject: RE: California

I think California is definitely going to get more slots - Gray needs the money. But it also means we will not be alone at the trough. It's about what we expected.

—Original Message—

From: abramoffj [mailto:abramoffj@yellow.com]
Sent: Thursday, January 02, 2003 11:10 AM
To: [mailto:abramoffj@yellow.com]
Subject: RE: California
What does this mean for us?

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